



CustomerProfile

Find out more about PROJECT in a box customers; who they are, what they think about our software and services and how we help them deliver their projects.



PROJECT in a box

"Your own Project Support Office"

TOSHIBA

SIEMENS

Baxter



Toplevel
secure online services



New **Brunswick** Nouveau

ebmpapst



Specialist insurance for over 50 years

Northern Marine

PROJECT in a box commercial software is used by over 1,500 organisations in the following sectors:

- Local Government
- Central Government
- Government Agencies
- Police and Fire services
- Healthcare and hospitals
- Medical Research
- Universities
- Financial Services Companies
- Manufacturing Companies
- Oil and Energy Companies
- Software Companies
- Architects Practices
- Consulting Engineers
- Consultancies
- Defence Contractors
- Sports & Leisure groups
- Charities

Of these, those shown here have kindly permitted us to identify them.



60% of customers are UK based although our software is also used in the following countries (bold indicates a sizable user base):

- **Australia**
- Austria
- **Belgium**
- Brazil
- **Canada**
- Chile
- **Czech Republic**
- Denmark
- Eire
- Finland
- France
- Greece
- **Germany**
- Hong Kong
- Italy
- Lithuania
- Luxembourg
- Malaysia
- **Netherlands**
- **New Zealand**
- Norway
- Papua New Guinea
- **Poland**
- Russia
- Saudi Arabia
- Singapore
- **South Africa**
- Spain
- Switzerland
- United States of America

If you are an overseas customer you may find that we have a local agent or representative close by who can help or we can offer you a web meeting with demonstration at your convenience. Just contact us with your requirements.

To find out more about what our customers say about us turn over to see quotes.



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"We used the Small Team Edition as a pilot to both prove the system would work for the PMO, and that it would improve our efficiency. Utilizing the PROJECT in a box standard methodologies with tailoring of the logo's only, combined with our Model Office approach to operational acceptance we tested our processes and procedures with the templates and process support of PROJECT in a box. This allowed us to test without a major investment in tailoring or tuning the methods. Once we had a successful operational acceptance test it was only a short step to adopting PIAB in full. We have tailored the standard methods to provide support for our service transition method and Lean Six Sigma continuous service improvement projects. The benefits we have seen from its adoption are reduction in administration time for project managers providing more time for leading and problem solving. Also the improved conformance to the process providing strong evidence that we are now getting closer to a Level 3 maturity in P2MM." - **David Whelbourn, Director of Project Management, New Brunswick Internal Services Agency, Canada**

"We have now been running with PROJECT in a box for a year and it is used by a core team on around twenty projects. However with the Outlook integration facilities we can easily share documents with team members such as external contractors who don't have access to the system. I would say this file based nature is one of the system's greatest advantages" - **Richard Saywell, Toshiba Information Systems (UK)**

"The IS Branch of Humberside Police manages its work Programmes around PRINCE2 Project Methodology. Project in a box assists our Project Managers to deliver numerous Projects and Portfolios through applying 'Full' or 'Light' PRINCE2 practice. Once a Project is started, Project in a box allows for controlled document sharing and up to date progress reporting across the IS Branch and Business Stakeholders via the Enterprise Hub web reporting facility. PROJECT in a Box also gives further benefits for Risk Management, Issue logging and Cost tracking of Projects as they pass through the PRINCE2 project lifecycle. It has provided a credible and low cost solution to the management of Projects, standardising work practices and improving the productivity of our Project Management Team." - **Denis M Benham, ISB Project Manager - Information Services Branch, Humberside Police**

"When considering software from a vendor to be implemented in a large organisation, several factors should be taken into consideration (cost, flexibility, support, reliability, etc). The products and services provided by Prosis are first class. I was very impressed by the software's flexibility to be tailored to our needs and would definitely recommend Project in a Box as the number one choice." - **Lino Rangel, Consultant, St George's Trust**

"A number of our staff were experienced with PRINCE2 but struggling to apply the process to their projects with limited time to devote to paperwork and systems. PROJECT in a box has provided us with an accessible and easy to navigate means of recording, updating and sharing all necessary project documentation in one place. The service we have received from them has been impeccable. We have been guided and supported with our various set-up issues with patience and professionalism, and the team have always responded to queries and problems extremely quickly. A first class service." - **Sally Ritchie, North Yorkshire county Council**

"We have recently introduced PROJECT in a box for Estate Management at Cambridge University. We have been very impressed with the ease of use of the system and the support we have received from the company. We are now in the process of rolling the system to other users in our division who have seen major benefits they can achieve from the system. The adoption of PROJECT in a box across the division will provide us with a consistent approach to Project Management allowing reporting and risk management to be visible to all levels within the division. The key benefit we see is the ability to tailor processes to our own specific requirements while allowing a view only simple user interface for people who are maybe not trained in Project Management processes." - **Dave Wicket, University of Cambridge**

"PROJECT in a box has proven itself to be of great value, so much so that we are now looking to further extend its usage. In particular we have been delighted with the flexibility to build our own personalised set of PRINCE2 methodologies to suit our typical project profiles. The system has been shared between a number of neighbouring local authorities to help deliver our Shared Services agenda and the ability to standardise, store, control and share all our project documents with the involved parties has been a great practical help." - **Roger Marsden, ICT Business Support Manager, South Hams District Council**



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